

**TERM SHEET (Annex A)**

**Buyer's Name** : **SAMPLE COMPUTATION**  
 Buyer's TIN : required  
 Address : Davao City  
 Contact No. : 032...  
 Date : June 2, 2021

**Details**

Unit No	Level	Unit description	List Price
318	3rd Floor	1BR - C2   NW   B   45.5 sqm.	4,767,661.39

**4,767,661.39**

**A. Computations ( 10% DP so 24 months @ 0% interest )**

List Price: **4,767,661.39**  
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Additional charges:  
 Transfer & Registration charges 381,412.91  
 Total charges : 381,412.91

**TOTAL CONTRACT PRICE : 5,149,074.30**

**B. Payment Terms**

**Reservation Fee 10,000.00**  
 Reservation Date: June 2, 2021

**10% Downpayment 468,000.00**  
 spread over 24 months @ 19,500.00 per month  
 starting from : July 2, 2021  
 up to : June 2, 2023

**90% Balance shall be paid in CASH / Bank financing 4,289,661.39**  
 before move-in or upon turnover of the unit whichever is earlier

Monthly Amortization:		
* monthly amortization @ 6.5% fixed rate for 3 years.	131,473.84	
* monthly amortization @ 6.88% fixed rate for 5 years.	84,697.78	
* monthly amortization @ 8.5% fixed rate for 10 years.	53,185.66	
* monthly amortization @ 11% fixed rate for 15 years.	48,756.16	
* monthly amortization @ 11.5% fixed rate for 20 years.	45,746.22	

**Transfer & Registration charges 381,412.91**  
 before move-in or upon turnover of the unit whichever is earlier

**TOTAL PAYMENTS : 5,149,074.30**

**Notes: v0314\_E | 15/84/24 March 2021 Promo**

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 **Yuson Excellence Soberano Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to **Yuson Excellence Soberano Inc.**,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.,
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
<b>Filipino D. Paular</b>	<b>Adorah Y. Ouano</b>	<b>Marie Rose C. Yulo</b>	<b>Jose Franco B. Soberano</b>	<b>Sample Computation</b>
Admin Staff	Admin Supervisor	AVP - Sales & Mktg.	COO	Buyer